FACEBOOK POLITICAL ADS POLICY 2020

THE CAMPAIGN WORKSHOP

Introduction: What's Changed & Who This Applies To

What's changing with political ads on Facebook?

Effective mid-October 2019, political and advocacy advertisers will be required to supply more information about their organization before Facebook reviews and approves their disclaimers. "Advertisers" refer to any organization, candidate, or campaign running ads on Facebook. This means that even if you are currently verified to run ads about social issues, elections, or politics on Facebook, you will soon lose this verification status until you supply this additional information.

This document includes instructions on the full process of getting verified to run Facebook ads about social issues, elections, or politics in the US. However, if you were verified previously, you start on "Step 2" in this document.

Who does this apply to?

This applies to all political advertisers, as well as <u>advocacy ads around social</u> <u>issues</u>.



Overview: US Ads Authorization Process

Part I: Confirm identity and location in the US

- \cdot Set up two-factor authentication
- Submit US ID for verification
- \cdot Receive letter in the mail and enter code to verify your location in the US

Part II: Create disclaimers

- \cdot Set up "Paid for by" disclaimer
- <u>Starting in October 2019</u>, all US advertisers will need to supply more information about their organization to create disclaimers.

Part III: Link disclaimers to your ad account

Part I: Confirm Identity & Location in the US

1) Begin authorizations at one of the following locations:

- i. <u>www.facebook.com/id</u>
- ii. The "Authorizations" tab of the page you manage
- Then, choose the United States.

2) Secure your account with two-factor authentication: choose your security method – text message or authentication app – then enter the confirmation code.

3) Confirm your primary country location: Click "confirm primary location" – Facebook will do a check of your Facebook activity to make sure you are located in the US.

4) Verify you're located in the US:

- i. Enter a residential address in the US where you can access mail. Facebook will send a letter to this address within 3-7 business days.
- ii. The letter will contain a link and confirmation code that you will need to enter within 21 days.





5) Choose type of ID to upload:

- i. Upload one of the following government-issued ID documents: US passport, driver's license, or state ID
- ii. Any document submitted must have US or a US state printed on the document. Photo requirements include: show all 4 corners, keep ID flat, use a clear and focused image, use a dark background

6) Answer a few questions: Once your photo is accepted, Facebook will ask some questions to confirm your identity.

i. If you are not able to confirm your identity this way, you will need to download a Facebook form, get it notarized, and return to <u>facebook.com/id</u> to upload your notarized form. Facebook will review it within 48 hours.

After you complete this process, you will have to keep your eye out for the letter from Facebook. Once you receive it, return to <u>facebook.com/id</u> to enter the code.

Part II: Create Disclaimers

New Requirements for Disclaimers

Starting in October 2019, advertisers will be required to get their disclaimers approved. There are five ways to do so, three of which rely on US government resources to confirm an organization so they can use its registered name on disclaimers.



You will receive a "confirmed organization" icon on your ads if you provide a US street address, phone number, business email, a matching business website and complete one of these three options:

- 1) Tax registered organization
- 2) Government organization
- 3) FEC registered

Local political candidates or organizations who may not have these credentials have two options and will receive an "about this ad" icon next to all of their ads:

- 4) Submit a self-declared organization name (still requires US street address, business phone number, email, and matching website)
- 5) Page admin's legal name and their ID documents

FAQ:

Roles and responsibilities

- Only a page admin can create/edit disclaimers, and anyone creating/ editing disclaimers must be authorized at the individual level by completing Part I.
- You only have to get your disclaimer approved once you will not be required to do this every time you want to run an ad.

Submitting disclaimers

- Turn-around time for Facebook to review submitted disclaimers is up to 24 hours.
- Once the new disclaimer is submitted and the organization is confirmed, anyone else who is authorized and manages ads can use the approved disclaimer. Not all advertisers managing ads need to go through the new disclaimer process.
- A page admin who created a disclaimer will be able to share their approved disclaimers for use on other pages they administer.



Creating and managing disclaimers to get started

To create and manage disclaimers, you will need to go to your page settings and select the "authorizations" tab to get started.

- Navigate to a page you manage on Facebook
- Go to **"page settings"** and click on the **"authorizations"** tab on the left
- $\cdot\,$ Select "create new disclaimer" to get started

Messenger Platform		Where Will You Run Ads?			
A Page Roles Yeople and Other Pages Yeoferred Page Audience		You can only be authorized to run ads with political content in the country where you currently reside. If this Page has admins who live in different countries, each admin can be authorized to run ads with political content in their own location.			
		Authorizations		United States	Page Name
Partner Apps and Services Ver Branded Content Instagram		Ada related to politica in the US will have a disclarmer that indicates who paid for the ad, which can be the name of a persons or an organization. Each entity must be verified before. At least one Page admin must complete the along babout to subcroze this Page. This	Spensored - Paid for its XH2 Party - @		
			0		
* Featured		process can take 1-2 days. Learn more			
Crossposting			D Like Constrant & Share		
Page Support Inbox					
\$ Payments		Confirm Your Identity · Personal identit	ty		
	Ð	Confirm Your Identity - Personal identit Everyone who will create, edit or manage issue identity.			
\$ Payments Activity Log	æ	Everyone who will create, edit or manage issue	a, electoral or political ads must confirm their		
	Ð	Everyone who will create, edit or manage issue identity.	e, electoral or political ads must confirm their		
\$ Payments ⊟ Activity Log	Ŧ	Everyone who will create, edd or manage issue identity. You only need to do the once, even if you are if the confirmed Confirmed Create and Manage Disclaimers Adv about social issues, electorie or politics m is eld. You can use your name or the name of	n, electoral or political ads must confirm their an admin on multiple Facebook Pages. View ust run with a disclaimer that says who paid for an organization in the disclaimer.		
	Ð	Everyone who will create, edd or manage issue identity. You only need to do this cone, even if you are a Description of the second second second second Description of the second second second second second Description of the second seco	n, electoral or political ads must confirm their an admin on multiple Facebook Pages. View ust numwifh a disclaimer that says who paid for an organization in the disclaimer. sur connection to an organization if you want to		
	Ð	Everyone who will create, edd or manage issue identity. You only need to do this cone, even if you are a Elizabeth Rose © Confirmed Create and Manage Disclaimers And you can use your mane or the name of You'll need to provide information to confirm yo	n, electoral or political ads must confirm their an admin on multiple Facebook Pages. View ust run with a disclaimer that says who paid for fan organization in the disclaimer. Are connection to an organization if you want to connection to an organization if you want to connection you provide here will be made		
	Ð	Everyone who will create, edd or manage issue darety. You only need to do this cnoe, even if you are if the set of the set of the set of the set of continued Create and Manage Disclaimers Add about social issues, elections or politics m he ad. You can use your name or the name of You'll need to provide information to confirm you use its name.	n, electoral or political ads must confirm their an admin on multiple Facebook Pages. View ust run with a disclaimer that says who paid for fan organization in the disclaimer. Are connection to an organization if you want to connection to an organization if you want to connection you provide here will be made		
		Everyone who will create, edd or manage issue darsty. You any need to do this croce, even if you are it if the second second second second second in the second second second second second second Add shoul social issues, elections or politics m is add. You can use your name or the name of You'll need to provide information to confirm you use its name.	n, electoral or political ads must confirm their an admin on multiple Facebook Pages. View ust run with a disclaimer that says who paid for fan organization in the disclaimer. Are connection to an organization if you want to connection to an organization if you want to connection you provide here will be made		



OPTION 1: Tax-Registered Organization

Who this applies to: advertisers with an EIN (brands, agencies, NGOs, or those without government credentials)

REQUIRED STEPS:

- Choose: Select an existing Business Manager (BM) account or <u>create a</u>
 <u>new BM account</u>
- What you provide: Advertiser submits a relevant EIN, if creating a new BM account
 - Additionally, provide details about the business, like the business name, address and email, so Facebook can look up your business in public records.

NOTE: Please note that Facebook will ask for a scan of a document that confirms your EIN, such as an IRS letter. In order to not lose your progress, have this ready before you start the reauthorization process.

Confirm your connection to the organization:

- Advertisers must validate that all the information retrieved by Facebook accurately reflects their business.
- Advertiser will verify that the business email domain matches the business website domain.

INSTRUCTIONS

- 1) Select an existing Business Manager account or <u>create a new Business</u> <u>Manager account</u>
- 2) Enter Business Manager account name, your name, and business email
- 3) Enter organization details
- 4) Select your business if it appears in the results

reate Disclaimer			
Select your organization	on		
We searched using your deta organization isn't listed."	ils and found these public busi	iness records. Choose	e your organization from the list or select "My
For confirmation, you'll need t domains.	to have access to the phone lis	sted or have an email	address that matches one of the website
JASPER'S MARKET	34 Grover St Pittsburgh, PA 98923, USA 124 Elm St Pittsburgh, PA 98923, USA 1 Peabody Ln Pittsburgh, PA 98923, USA	(123) 456-7890	http://www.jaspersmarket.com
JASPER'S INC	71 Incidental Ave W Austin, TX 98923, USA	(123) 456-7890	http://www.jaspersincorporated.com http://www.jaspersmarket.com
My organization isn't li	sted		

reate Disclaimer	
Q Provide organization details	
Keep in mind, once you run ads using the discla publicly available along with your ads and for 7	imer, the information you provide here will be made years in the Ad Library.
This information helps us look up your organizat Legal name of organization	tion so that you can confirm your connection.
Name as appears in legal documents	
Employer identification number (EIN)	
XX-XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	
Street address	
Street address 2 (optional)	
City	State/Province/Region
	Organization phone
ZIP/Postal code	Enter a number you can access
Website URL Domain should match your organization email	
Email Enter an organization address you can access	



• If it doesn't appear, Facebook will require you to upload additional documents.

NOTE: The name of the business selected is what will be in your disclaimer, the Ad Library, and on the ad.

• You will need to have access to the phone number provided or an email at the same domain as the website.

5) Facebook may ask you to provide additional information

- How it works: Facebook will ask you to submit documentation providing your business name and business address or phone number.
- **Confirmation of business name:** Upload documents that prove your business/campaign name is registered with official authorities. The document must contain:
 - ▶ Your business/campaign name
 - Employer Identification Number (EIN)/Tax Identification Number (TIN)
- Confirmation of business address and phone number or website: Upload documents that show:
 - ▶ Your business/campaign name
 - ▶ Your business street address
 - Phone number and/or website NOTE: The phone number and/or website domain must match the phone number or email domain at which you received your confirmation code.

6) Choose method to confirm contact information

Option 1: Start with phone number:

STEP 1: Choose to receive a call at the phone number listed; *the email domain cannot be changed from what was approved*

STEP 2: Verify your email by entering a business email with a website that has the same domain; Facebook will send another verification code

Option 2: Start with email address:

STEP 1: Choose to receive an email at the email address listed; the email domain cannot be changed from what was approved

STEP 2: Enter a phone number at which to receive a phone call; Facebook will send another verification code

OPTION 2: Government Organization

Who this applies to: government organizations that have access to emails ending in .gov/.mil and have a .gov/.mil website from the same organization

REQUIRED STEPS:

- What you provide: a .gov/.mil website from the same organization
 - Additionally, provide a business street address and phone number you have access to in order to confirm the organization
 - Confirm your connection to the organization: you will receive a phone call at the number provided and enter the 4-digit code
 - You will receive an email at the email provided and enter the 6-digit code

INSTRUCTIONS:

- 1) Enter organization information NOTE: Information provided and approved will be attached to the ad and publicly displayed in the Ad Library for seven years
- 2) Verify your phone number
- 3) Verify your email address
- 4) Review and submit your disclaimer

OPTION 3: Federal Election Commission (FEC) Registered

Who this applies to: Advertisers with an FEC ID number, including FEC-registered organizations like PACs and political parties

REQUIRED STEPS:

- What you provide: FEC ID
 - Confirm your connection to the organization: Facebook will retrieve information from the FEC about an organization that the advertiser must validate
 - Advertiser must be able to verify the email returned by the FEC or be able to verify an email with a domain that matches the website on file with the FEC

INSTRUCTIONS:

1) Enter FEC ID number – you will be asked to confirm the returned results NOTE: Information such as treasurer name and committee type will be displayed in the Ad Library and on ads. Before submitting disclaimers, if the information is incorrect, the advertisers must update this with the FEC

- 2) Authorize organization
- 3) Confirm your relationship with the FEC entity
 - Facebook will email a verification code to either an email address on file with the FEC or an email address at the domain matching the website in the FEC record
- 4) Confirm phone number
 - Provide a phone number you can access
- 5) Review and submit disclaimer

OPTION 4: Other Organization

Who this applies to: Small businesses, organizations, and local politicians that want to use their organization name in the disclaimer

REQUIRED STEPS:

- \cdot Submit the required information
- \cdot Receive a phone call with a 4-digit code
- \cdot Receive an email with a 6-digit code

OPTION 5: Page Admin's Name

Who this applies to: Small businesses, organizations, local politicians that don't want their organization name in the disclaimer

REQUIRED STEPS:

- Page admins that are authorized will see their name as it appears on official documents as a disclaimer option under "Create and Manage Disclaimers"
- This name is the one that is printed on the official document provided (and not the Facebook profile's name). In addition, a page admin can only select their own name for use in the disclaimer.

Create and Manage Disclaimers

Ads about social issues, elections or politics must run with a disclaimer that says who paid for the ad. You can use your name or the name of an organization in the disclaimer.

You'll need to provide information to confirm your connection to an organization if you want to use its name.

Once you run ads using the disclaimer, the information you provide here will be made publicly available along with your ads and for 7 years in the Ad Library.

Your disclaimers

Paid for by Elizabeth Rose

Authorized - Only visible to you

Create new disclaimer



Part III: Link Disclaimers to Your Ad Accounts

Once a disclaimer is submitted, you can assign a disclaimer to an ad account

NOTE: Only authorized page admins can do this.

NOTE: If you are running ads through The Campaign Workshop, you will have to link to our associated ad account.

0		
Ad Accounts	Link Disclaimers	Review & Save
Link Disclaimers		
Assign a disclaimer to each of the	ad accounts you selected.	
If your disclaimer is already appro account. If your disclaimer is pend approved to run ads.		
Ad account		
Elizabeth Rose (12456789101112	2)	
Select disclaimer		
No options selected 💌		
Elizabeth Rose ID Confirmed		

More Resources

Summary of the updates: https://newsroom.fb.com/news/2019/08/ updates-to-ads-about-social-issues-elections-or-politics-in-the-us/

Step-by-step instructions for disclaimer process with screenshots: https://www.facebook.com/gms_hub/share/us-ads-authorization-guide.pdf

Help center: https://www.facebook.com/business/help/208949576550051

